CUSTOMER SUCCESS STORY *

Created a Salesforce Community Cloud for better management of Contractors and Partners

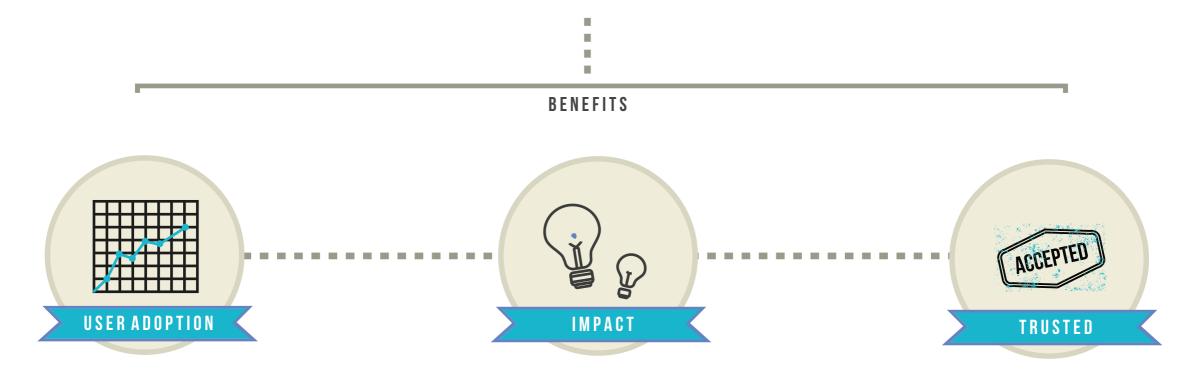


The Customer is an American company that manufactures water heaters, boilers, pool heaters and storage tanks.

Issues in the existing public site for managing the rewards program and products associated with partners and contractors.

There was no integration with Salesforce and data resided in different systems..

Revamped the existing site to a Salesforce Community Portal. Implemented Custom Authentication and Custom Workflow and Approval process.



Ease of Use of the new Community led to the increase in the User Adoption.

Significant Impact on the overall Rewards Program that improved the relationships between company and contractors/partners

All the data resided in Salesforce that increased data consistency and improved decision making.





"We are very appreciative of all the work your team has completed and continues to perform to ensure the success of our VIP Contractor Program. We couldn't have made it this far with the support of everyone involved." **Customer Project Sponsor**

